

# ALAN PLATH

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## VICE PRESIDENT OF FINANCE • SENIOR DIRECTOR OF FINANCE

**Strategic finance leader** with success aligning finance with business operations and experience supporting major business expansion projects up to \$5.5B. Excels in risk management and expertise in foreign and domestic settings.

**Effective decision maker** and delivers financial discipline to core business functions and projects. Natural leader who serves as strategic partner to Executive teams to drive effective financial strategies aligned with business.

**Supports operational transformations**, providing strategic financial insight while producing millions in financial benefit through cost reduction efforts and positively impacting growth.

### Valued Expert In:

CAPITAL EXPENDITURES & PLANNING  
STRATEGIC PLANNING & EXECUTION  
MERGERS, ACQUISITIONS & DIVESTITURES  
DOMESTIC & INTERNATIONAL MARKETS  
UNIONIZED LABOR NEGOTIATIONS  
FINANCIAL ANALYTICS  
RISK MANAGEMENT & DECISION MAKING  
OPERATIONAL ANALYSIS

## CAREER HIGHLIGHTS & IMPACT

- ⇒ **Led financial oversight and management reporting for \$5.5B strategic capital expansion plan** providing foundation to grow operation's output by over 30%.
- ⇒ **Developed and implemented global capital expenditure planning management and optimization process** controlling up to \$570M in annual global capital spending.
- ⇒ **Successfully negotiated agreements with major customers**, recovering over \$110M in projected mine closure costs associated with two Arizona operations.

## PROFESSIONAL EXPERIENCE

### **Excelsion Energy | St. Louis, Missouri**

*Largest private sector coal company globally with annual revenue of nearly \$6B and over 6K employees.*

#### **DIRECTOR OF PLANNING & COST CONTAINMENT (2013-2015)**

Promoted to primary Operations Planning Finance and Cost Control Executive overseeing all US operations generating \$1B in EBITDA and 50% of company's global earnings. Directed all aspects of operational financial planning, forecasting, cost containment, and capital planning functions. Served as financial advisor to Regional Operating Executives.

- Delivered \$180M in operating cost savings and over \$47M in capital spending reductions; spearheaded regional cost champions, local cost reduction SWAT teams, and SME's to analyze cost reduction opportunities.
- Enabled \$7M equipment transfer and lowered cash mining costs per production unit over 25% for New Mexico operations through restructuring of regional capital spending.
- Served on negotiating team for \$50M per annum union labor contract, successfully achieving 6-year agreement within budget and zero work stoppages in 2013.
- Selected as Administrative Chairman of the U.S. Operations Enterprise Risk Management Committee; identified, assessed, and mitigated enterprise risks, working collaboratively with global team to deploy uniform process.
- Played active role of Safety Committee, proving instrumental in driving safety culture in high-risk industry.

#### **DIRECTOR, FINANCE - OPERATIONS SUPPORT (2011-2013)**

Provided financial, budgetary, and forecasting leadership for Australian Operations Group with 10 active mining operations, 132 employees, and SG&A budget totaling \$32M. Established financial processes, procedures, and internal control structures, positively impacting project overhead costs.

- Completed due diligence of future new project development plans for \$5.2B acquisition of McArthur Coal Co.; conducted risk review of 2 infrastructure contracts valued over \$165M as portion of \$1B new mine project.
- Contributed to completion of large-scale mine plant expansion, doubling output; project was executed on-time and 8% under \$110M budget.

- Secured BOD approval for \$455M expansion of Excelsion’s Millennium Mine, boosting output by 100% and earned Coal Mine of the Year and Mine of the Year awards from Australian government.
- Recruited staff of 36 senior and professional project management employees within 7 months.

## **DIRECTOR, GLOBAL CAPITAL PLANNING & MANAGEMENT (2007-2010)**

Directed financial planning, approval, and execution of global capital expenditure process as part of group overseeing capital project approval process. Served as corporate financial representative for 12 major project steering committees accountable for project budgets exceeding \$6B.

- Managed financial planning, analysis, and rationalization for \$360M mine project in U.S., now representing largest surface coal mine in Eastern U.S. and 4<sup>th</sup> most profitable globally in company.
- Led financial due diligence team through proposed \$230M mine life extension and expansion project for Australian operations; contributed to development and delivery of Executive review and approval briefings.
- Defined and chaired Corporate Capital Optimization Group, comprised of technical and commercial SME’s tasked with reviewing all capital spending projects.
- Introduced offset spending process, eliminating \$85M spending deficit in initial year post-deployment.
- Drove new ERP implementation for capital planning and management process.

## **GROUP CONTROLLER, SOUTHWEST OPERATIONS (1999-2007)**

Oversaw all areas of financial accounting, budgeting, risk management, and revenue related processes for \$200M EBITDA operation, representing 25% of company’s total earnings.

- Co-chaired efforts for \$115M mine development project; played key role in all technical and financial Executive briefings and prepared all BOD authorization documents for mine currently 5<sup>th</sup> most profitable globally in company.
- Negotiated multi-location union labor contract valued at \$95M per annum as part of team; secured multi-year agreements on multiple occasions while gaining favorable changes in operational contract provisions.
- Regularly selected as finance SME and valued resource for mining accounting practices.

## **ADDITIONAL PROFESSIONAL EXCELSION ENERGY EXPERIENCE**

**SENIOR MANAGER, CORPORATE FINANCIAL PLANNING**

**BUSINESS UNIT CONTROLLER, NARM MINE COMPLEX**

**REGIONAL MANAGER OF ACCOUNTING & BUDGETS**

**REGIONAL ACCOUNTING MANAGER**

## **EDUCATION**

UNIVERSITY OF COLORADO, LEEDS SCHOOL OF BUSINESS • BOULDER, COLORADO

**MASTER OF BUSINESS ADMINISTRATION - ACCOUNTING**

UNIVERSITY OF COLORADO, LEEDS SCHOOL OF BUSINESS • BOULDER, COLORADO

**BACHELOR OF SCIENCE - ACCOUNTING**

LEADERSHIP DEVELOPMENT PROGRAM • CENTER FOR CREATIVE LEADERSHIP