# DAVID J. MURPHY

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# ~ PROFILE: SUPPLY CHAIN PROFESSIONAL ~

**Passionate professional with sound knowledge** of Supply Chain Management, Supplier Sourcing, Operations, and Logistics. Recent graduate with Bachelor of Arts degrees in Supply Chain Management and International Business. Stellar academic career accompanied by international supply chain internship.

**Noted for consistent, high level performance,** ability to handle multiple high priority tasks, and well developed interpersonal skills. Excels in team or individual settings within challenging and competitive environments. Superior communication skills, easily interacts with all levels of staff and colleagues driving productivity and organizational performance.

### ~ EDUCATION ~

# UNIVERSITY OF ATLANTA | ATLANTA, GEORGIA Bachelor of Arts, Supply Chain Management, GPA 3.9, 2012 Bachelor of Arts, International Business, GPA 3.7, 2012

- Inaugural Member of Supply Chain Management Club One of the first members of club; served as Public Relations Chair, and organized club events catering to audiences of 100+ attendees.
- Tracked University of Atlanta's Carbon Footprint; collected data revolving around electricity usage and volume of garbage University adopted recommended strategies that reduced waste by 23%.
- > Co-Developed University of Atlanta Recycling Club.

## ~ RELEVANT COURSEWORK ~

Logistics Management, Procurement & Supply Management, Production, Operations Management, SAP (Systems, Applications, & Products), International Financial Management, Project Management, Supply Chain Management Strategies, International Marketing, and International Relations.

#### ~ PROJECT HIGHLIGHTS ~

- *Developed business plan for campus Biodiesel Plant; awarded* **1***<sup>st</sup> place in Wal-Mart Case Competition.*
- > Evaluated supply chain strategies of Apple, Inc., Nike, and Coca Cola; identified areas that improved efficiency of logistics and transportation functions by 12%.

#### ~ PROFESSIONAL EXPERIENCE ~

# CHOW MIN LIN GARMENT FACTORY, INC. | Guang Zhou City, China | Summer 2010 *Supply Chain Intern*

Challenged to expand business for luxury garment company. Sourced cost effective suppliers while maintaining focus on product quality. Leveraged exceptional communication, relationship management, and customer care skills to ensure seamless supply chain operations.

- Contributed to securing **\$800M** account with Asian corporation; devised plan detailing timing and project management resulting in **\$8M** in annual fees and trade revenue.
- Purchased and scheduled shipments of raw materials utilized in developing merchandise.
- Served in leadership capacity for new American contracts secured by company valued at **\$5.8M**.
- Directed and controlled logistics for receiving, storing, and dispatching merchandise including shipment of **200K** jeans retailing in excess of **\$1M**.